



Mutual Fund Screener

For the quarter ended Dec 2015

ICRA Online Ltd

A Group ICRA company



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Mutual Fund Screener – What's Inside

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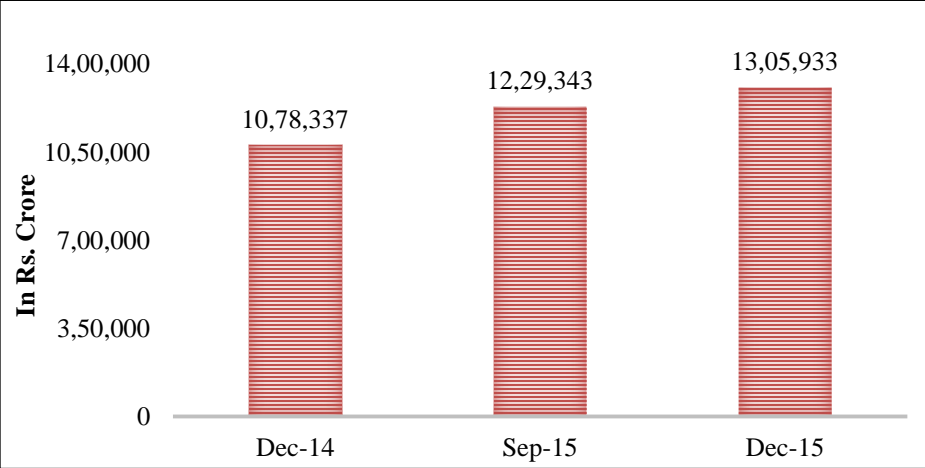
Section I

INDUSTRY AUM



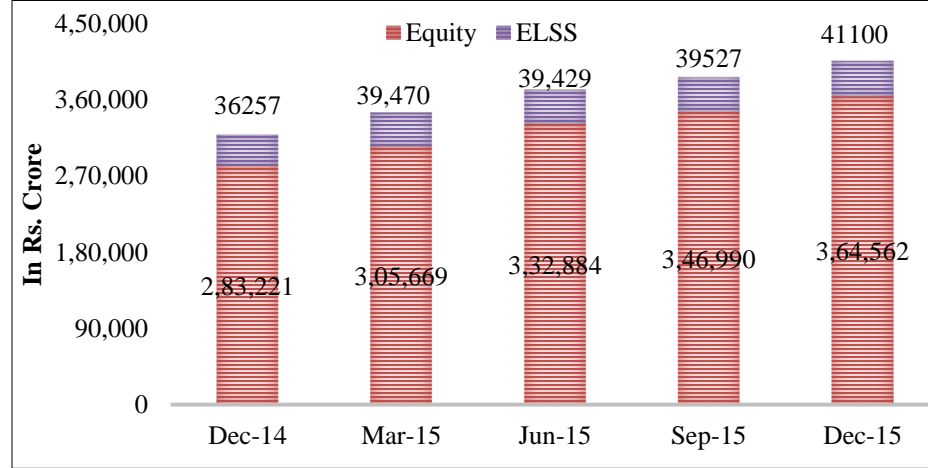
Industry AUM grew 6% in Q3 and 21% CY15

Mutual fund industry AUM



Source: AMFI

Consistent increase in equity AUM



Source: AMFI

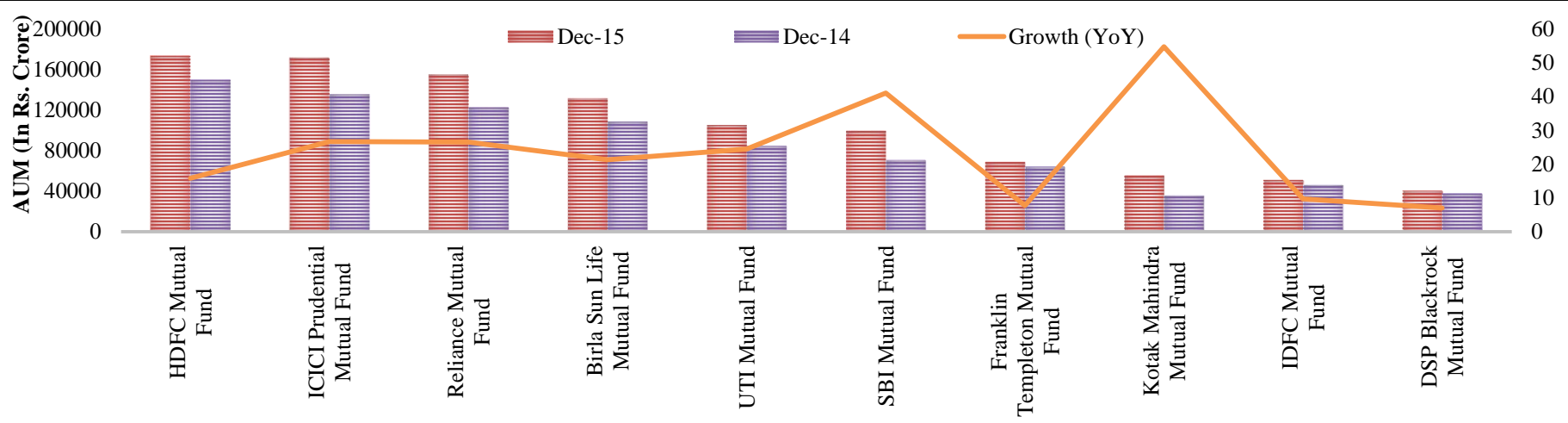
- ✓ Industry AUM crossed the record Rs. 13 trillion mark in Q3 FY 16
 - ✓ 9th straight quarter of AUM growth
 - ✓ 25 fund houses reported AUM growth during the quarter
 - ✓ Industry AUM still far behind Rs. 91 trillion aggregate deposits held by commercial banks (as of Dec 11, 2015)
- ✓ In Dec-15, Equity oriented AUM (Equity + ELSS) crossed the Rs. 4 trillion milestone

81% of AUM is concentrated with top 10 AMC's



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Top ten AMC's as per AUM

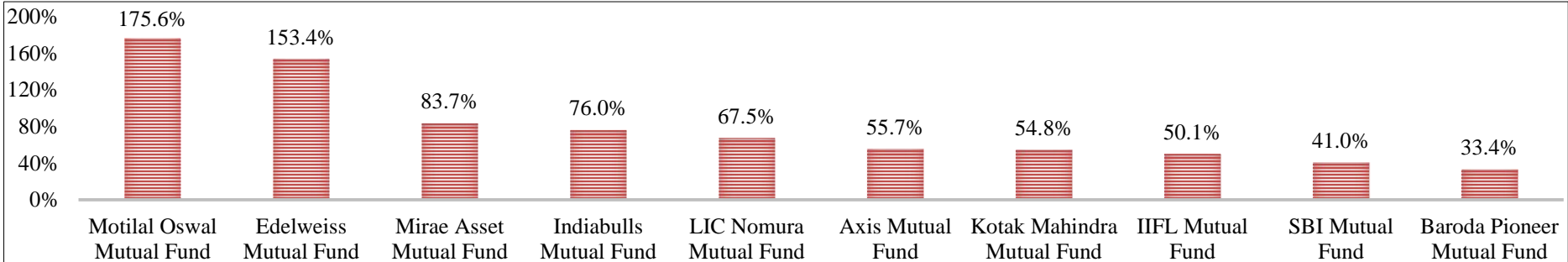


Source: AMFI, ICRA Online Research

- ✓ The top 10 AMC's added close to Rs. 1.97 trillion to their AUM in CY 15
 - 87% of total industry AUM increase
- ✓ The top 10 AMC's added close to Rs. 0.63 trillion to their AUM in Q3 FY16
 - 81% of total industry AUM increase
- ✓ With a corpus of Rs. 1.73 trillion, HDFC AMC retained the top position for the 18th consecutive quarter

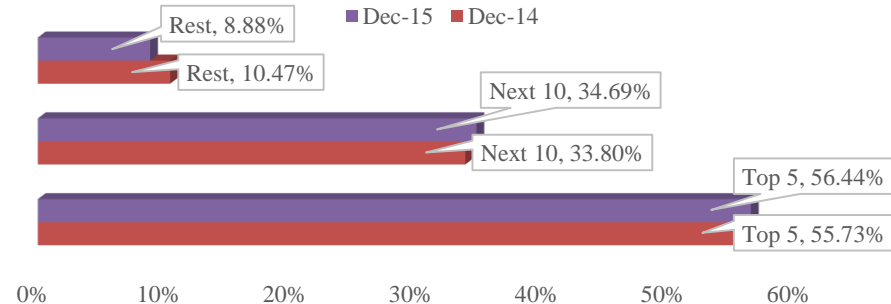
Smaller AMCs register highest growth

Top-10 Fastest growing AMCs in Q3 FY 16 (Y-o-Y)



Source: AMFI, ICRA Online Research

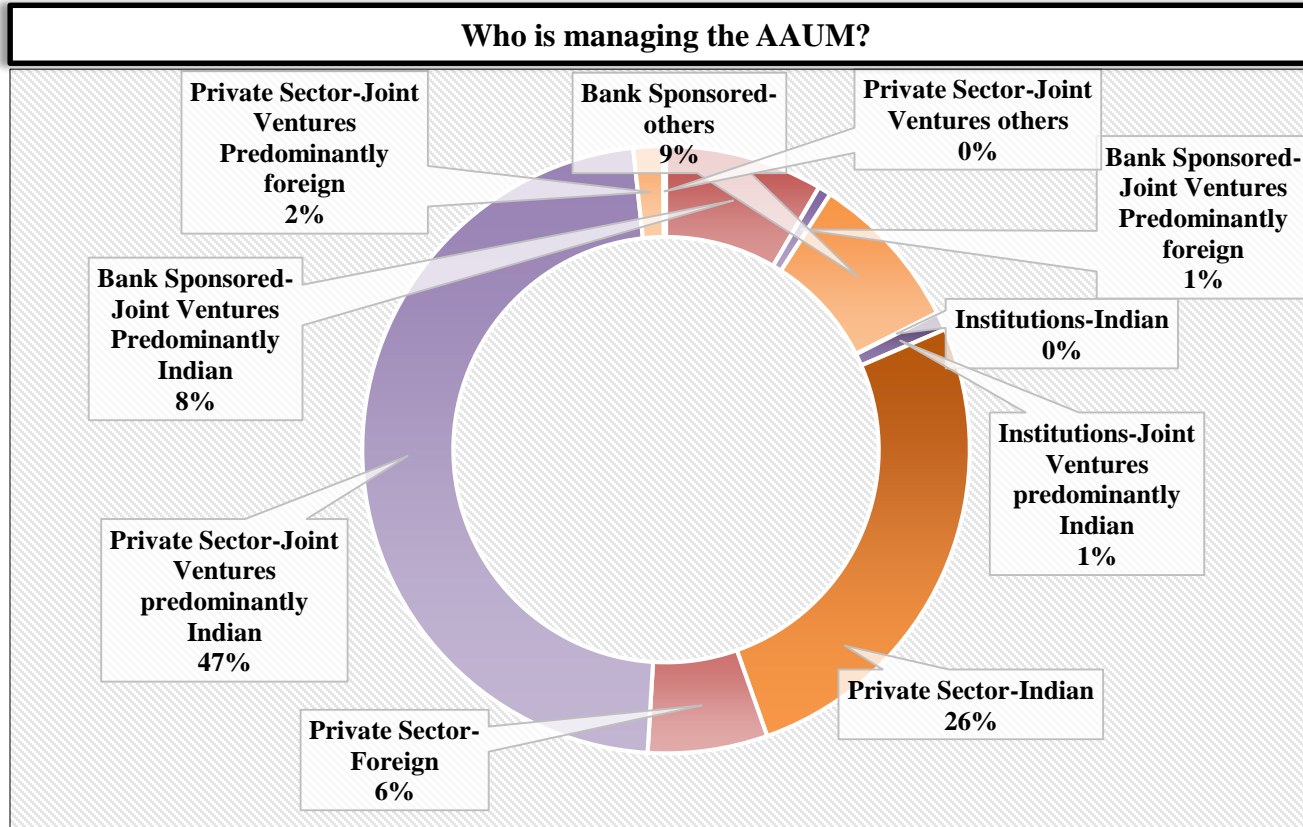
AUM movement across AMC's



Source: AMFI, ICRA Online Research

- ✓ Out of top-10 fastest growing AMCs, 6 have AUM below Rs. 10,000 crore
- ✓ The change in distribution pattern of AUM across AMCs remained in the range of +/-1%
- ✓ Motilal Oswal AMC witnessed the highest % change in AUM (Y-o-Y) and more than doubled its corpus to Rs. 4,792 crore.

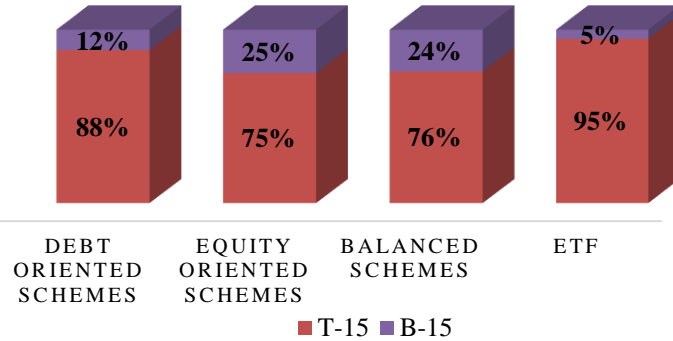
47% of the AUM managed by private sector-joint ventures which are predominantly Indian



Source: AMFI, ICRA Online Research

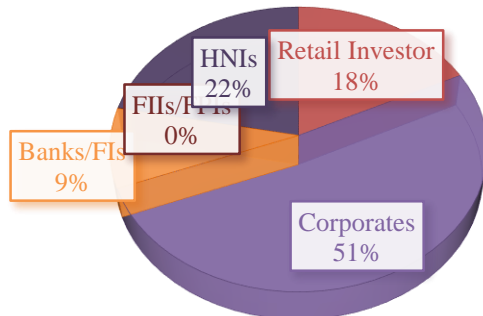
T15-B15

Where the AUM is coming from?

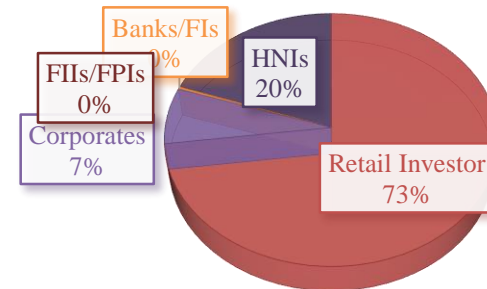


- ✓ At the end of Q3 FY16 B-15 cities contributed 25% of equity oriented AUM and 12% of debt oriented AUM
- ✓ Mumbai remains the top investment destination accounting for 41.89% of industry AUM

Investor wise bifurcation of Debt oriented schemes asset in B-15 Cities



Investor wise bifurcation of equity oriented schemes asset in B-15 Cities



Section II

FOLIO ANALYSIS

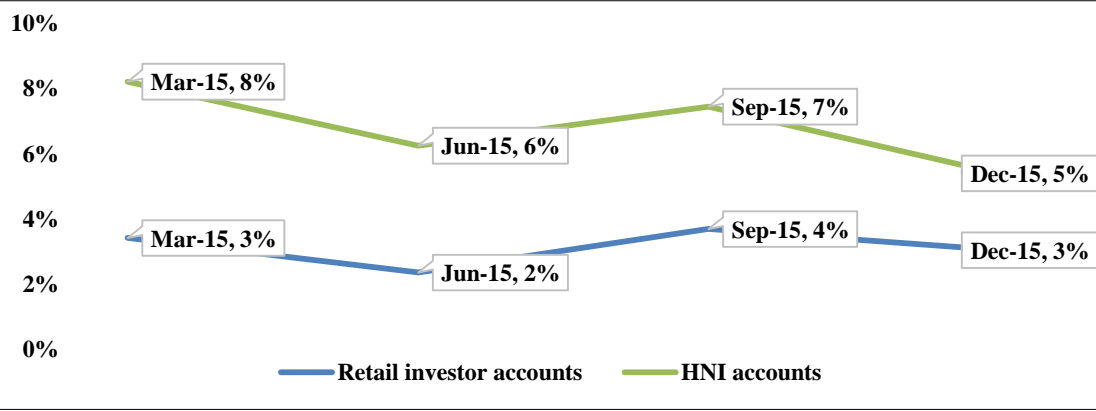


Folios have grown steadily in last 4 quarters



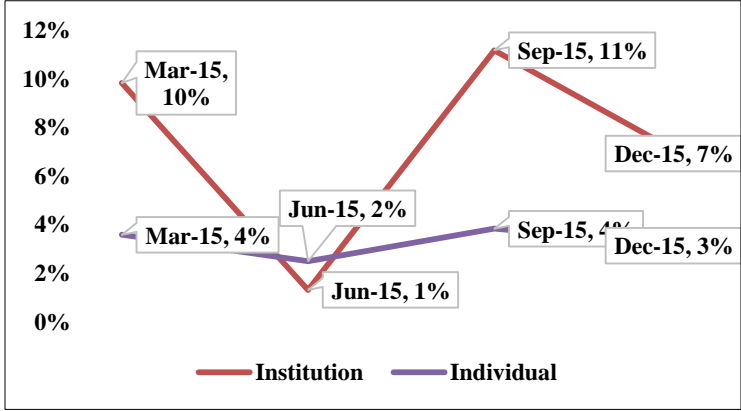
| Folio Numbers | Dec-15 | Sep-15 | Jun-15 | Mar-15 | Dec-14 |
|---------------|------------|------------|------------|------------|------------|
| Institution | 441,630 | 413,025 | 371,500 | 366,681 | 333,864 |
| Individual | 45,411,644 | 44,030,662 | 42,406,501 | 41,373,522 | 39,943,116 |

HNI accounts have seen higher growth among individual investors



Source: AMFI, ICRA Online Research

Folio growth trend in last 4 quarters



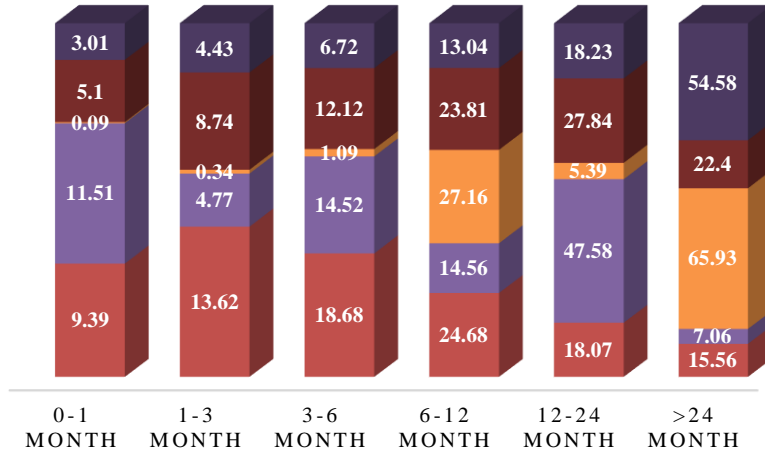
Source: AMFI, ICRA Online Research

Bulk of the equity folios over 2 years old

| Folio Ageing | 0-1 Month | 1-3 Month | 3-6 Month | 6-12 Month | 12-24 Month | >24 Month |
|---------------------|-----------|-----------|-----------|------------|-------------|-----------|
| Equity Category | 4.82% | 7.36% | 10.53% | 18.7% | 21.48% | 37.11% |
| Non-equity Category | 17.09% | 10.23% | 10.38% | 16.35% | 20.2% | 25.76% |

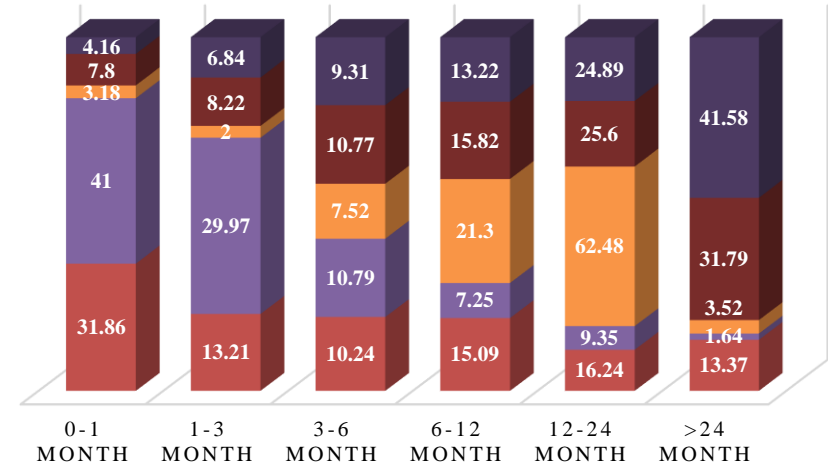
Equity folio distribution ageing wise

■ Corporates ■ Banks/FIs ■ FIIs ■ High Networth Individuals ■ Retail



Non-equity folio distribution ageing wise

■ Corporates ■ Banks/FIs ■ FIIs ■ High Networth Individuals ■ Retail



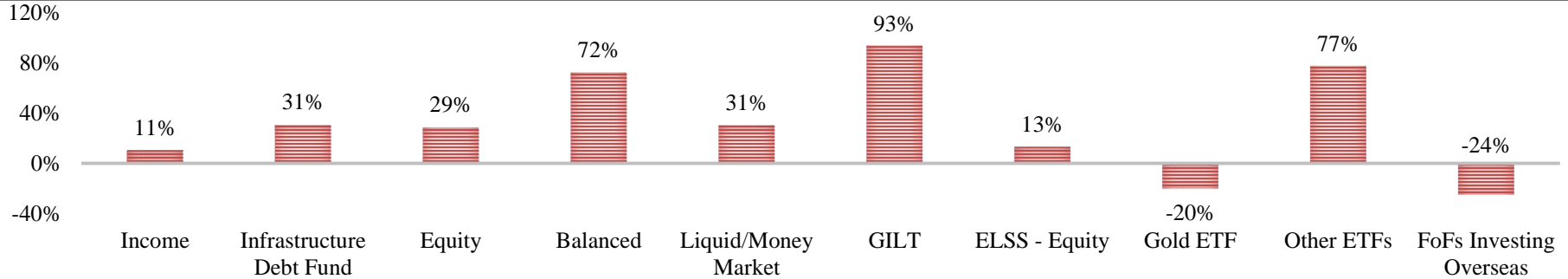
Section III

INFLOW OUTFLOW ANALYSIS



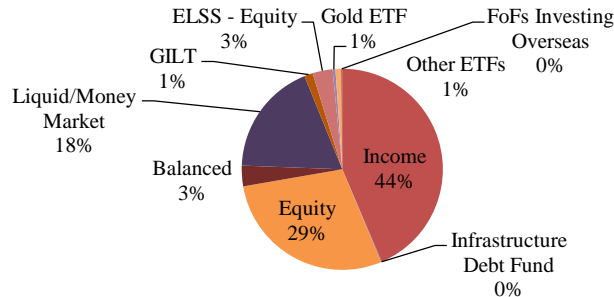
Most MF categories witness growth in CY15

Growth in AUM as per category



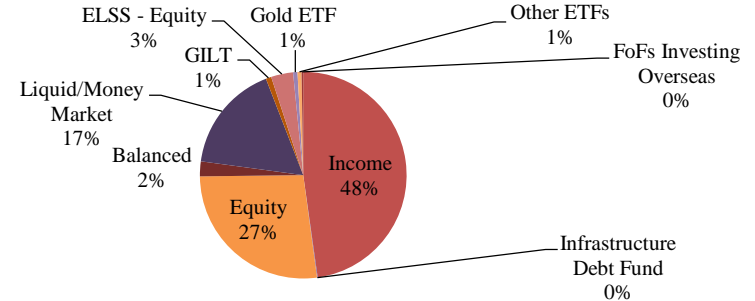
Source: AMFI, ICRA Online Research

Where were we in Dec-14?



Source: AMFI, ICRA Online Research

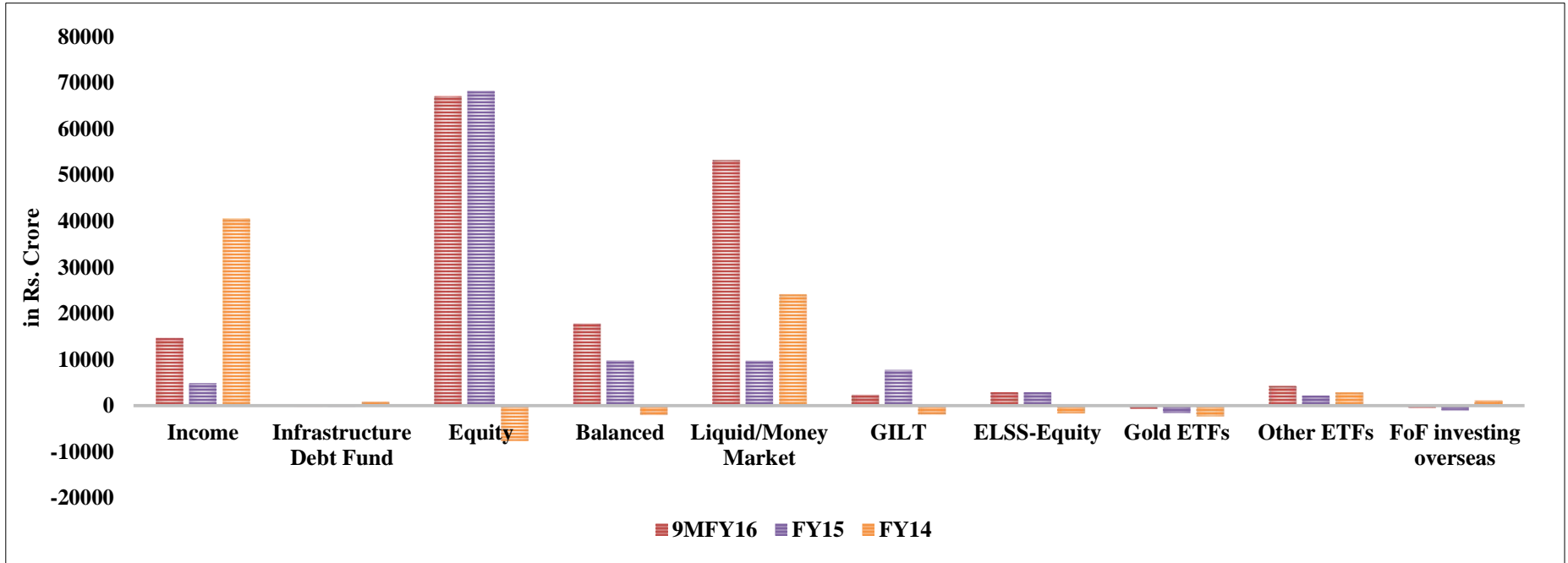
Where are we in Dec-15?



Source: AMFI, ICRA Online Research

Investors continue to put money in equity funds

Maximum inflows into Equity and Liquid Funds



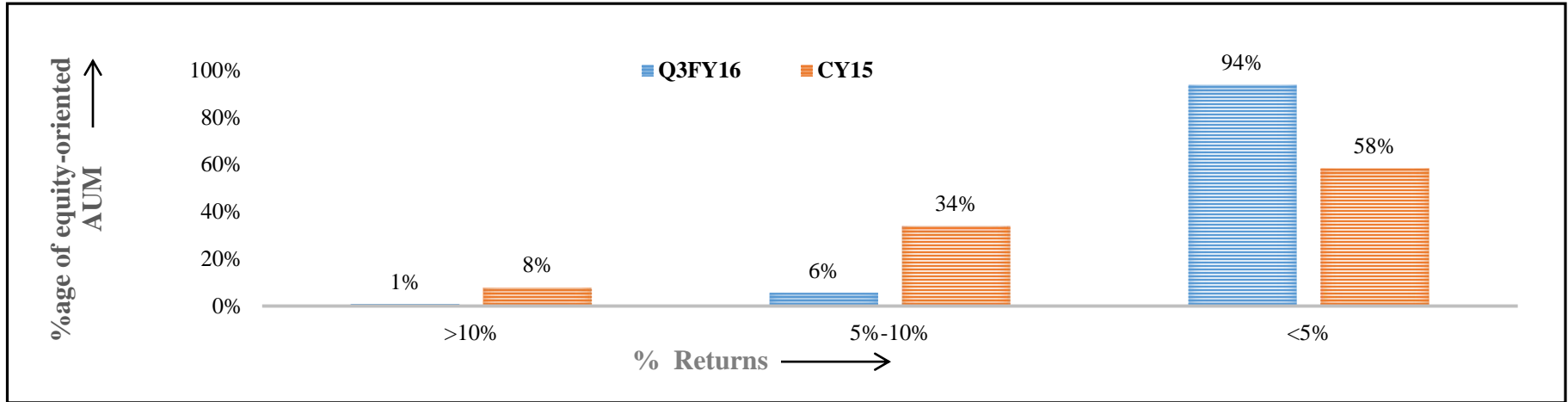
Source: AMFI, ICRA Online Research

Section IV

PERFORMANCE MONITOR



Equity-oriented funds outperform the broader index

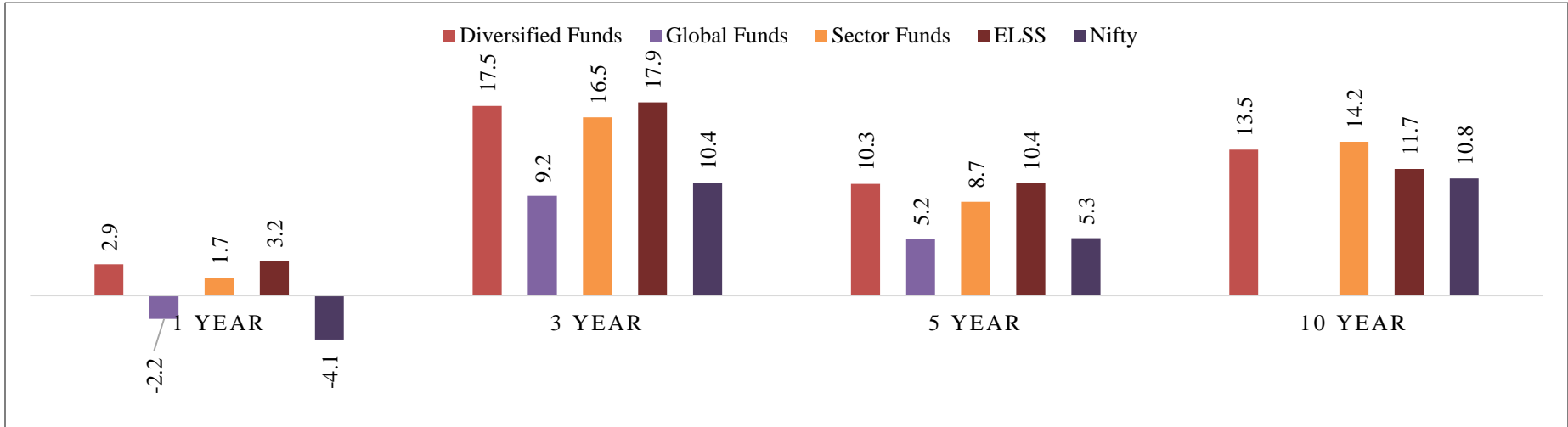


Source: ICRA Online Research; data as on 31st Dec 2015

- ✓ Equity-oriented funds returned 1.45% in Q3 while BSE Sensex lost 0.14% and Nifty 50 lost 0.03%
 - ✓ Nearly 94% of the equity AUM fetched returns up to 5%; proportion of 10%+ returns negligible
- ✓ Equity-oriented funds returned 2.57% in CY 15 while BSE Sensex lost 5.03% and Nifty 50 lost 4.06%
 - ✓ Nearly 42% of the equity AUM fetched returns above 5%; 7.8% fetched 10%+ returns

Equity funds generated positive real returns, after adjusting for inflation

Equity oriented Mutual Fund Performance



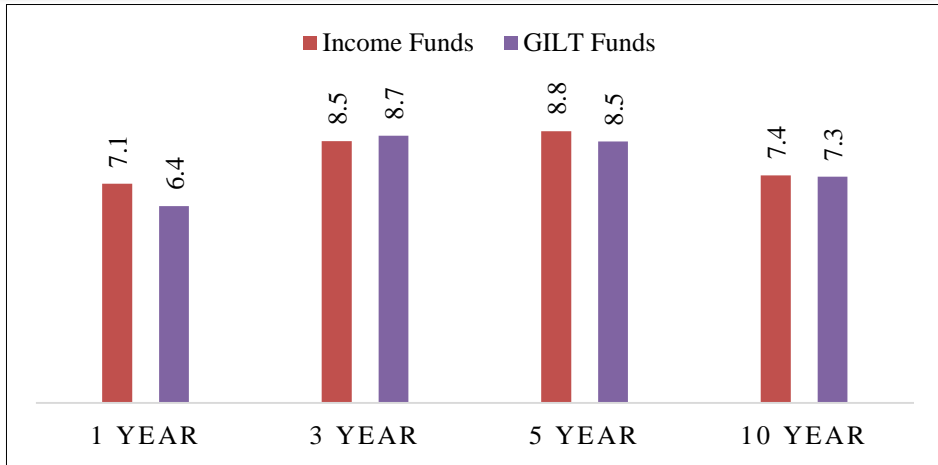
Source: ICRA Online Research, Returns as on 31-Dec-2015

Less than 1 year absolute returns, Greater than 1 year Compound Annualized returns

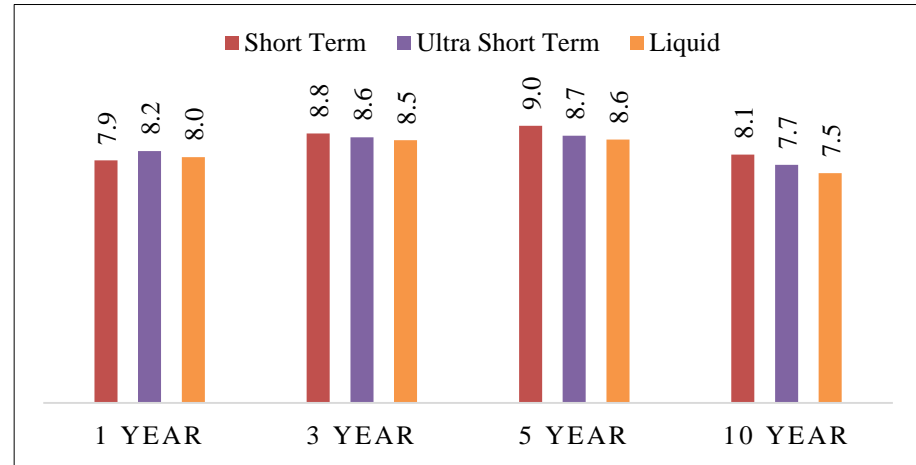
- ✓ Diversified and sector funds generated highest returns within equity oriented funds across periods
- ✓ Global funds that aim to diversify across economies, met with limited traction, as performance was disappointing against domestic diversified funds

Debt funds remain a steady performer

Long term-Debt Oriented Mutual Fund Performance



Short term-Debt Oriented Mutual Fund Performance



Source: ICRA Online Research, Returns as on 31-Dec-2015

Less than 1 year Simple Annualized returns, Greater than 1 year Compound Annualized returns

- ✓ RBI cut interest rates by 125 bps in 2015, which resulted in decent returns for dynamic bond funds.

Section V

INSIGHTS



Most sought after sectors in last 12 months

| | Auto & Auto Ancillaries | Banks | Engineering & Capital Goods | FMCG | HFC | Media & Entertainment | NBFC | Petroleum, Gas and petrochemical products | Pharmaceuticals & Biotechnology | Software and Consultancy Services | Telecom Services |
|-----------------|-------------------------|-------|-----------------------------|------|------|-----------------------|------|---|---------------------------------|-----------------------------------|------------------|
| Dec 2015 | 9.81 | 17.45 | 5.12 | 4.44 | 3.62 | 3.27 | 4.09 | 7.75 | 7.50 | 10.28 | 2.50 |
| Nov 2015 | 10.27 | 18.12 | 5.22 | 4.39 | 3.68 | 3.31 | 4.03 | 7.32 | 7.39 | 10.29 | 2.45 |
| Oct 2015 | 10.05 | 17.86 | 5.23 | 4.25 | 3.70 | 3.23 | 4.01 | 6.88 | 8.19 | 10.56 | 2.48 |
| Sep 2015 | 10.02 | 18.31 | 5.49 | 4.31 | 3.85 | 3.17 | 3.79 | 6.58 | 8.13 | 10.87 | 2.52 |
| Aug 2015 | 10.16 | 18.02 | 5.67 | 4.23 | 3.73 | 2.98 | 3.73 | 6.93 | 7.94 | 10.46 | 2.46 |
| Jul 2015 | 10.14 | 18.60 | 5.89 | 4.21 | 3.89 | 2.97 | 3.88 | 7.28 | 7.25 | 9.63 | 2.64 |
| Jun 2015 | 10.04 | 18.85 | 5.79 | 4.27 | 3.74 | 2.75 | 3.88 | 7.16 | 7.79 | 9.40 | 2.77 |
| May 2015 | 9.90 | 19.01 | 5.48 | 3.89 | 3.60 | 2.71 | 3.63 | 6.74 | 7.61 | 9.89 | 2.72 |
| Apr 2015 | 10.00 | 18.92 | 5.52 | 4.10 | 3.56 | 2.61 | 3.69 | 6.72 | 7.68 | 9.83 | 2.75 |
| Mar 2015 | 10.01 | 18.33 | 5.55 | 4.26 | 3.94 | 2.66 | 3.61 | 6.65 | 7.43 | 10.56 | 2.75 |
| Feb 2015 | 10.09 | 19.65 | 5.62 | 4.33 | 3.98 | 2.70 | 3.69 | 6.24 | 6.71 | 11.23 | 2.33 |
| Jan 2015 | 10.42 | 19.72 | 5.47 | 4.46 | 3.73 | 2.62 | 3.75 | 6.67 | 6.71 | 10.72 | 2.38 |

- ✓ Banking and Auto has been the most sought after sector in diversified equity mutual funds
 - Recently a strong interest has been seen in Petroleum, Gas and Petrochemical sector

Liquidity analysis

Cash & Cash Equivalent as a % of Net Assets -Category wise

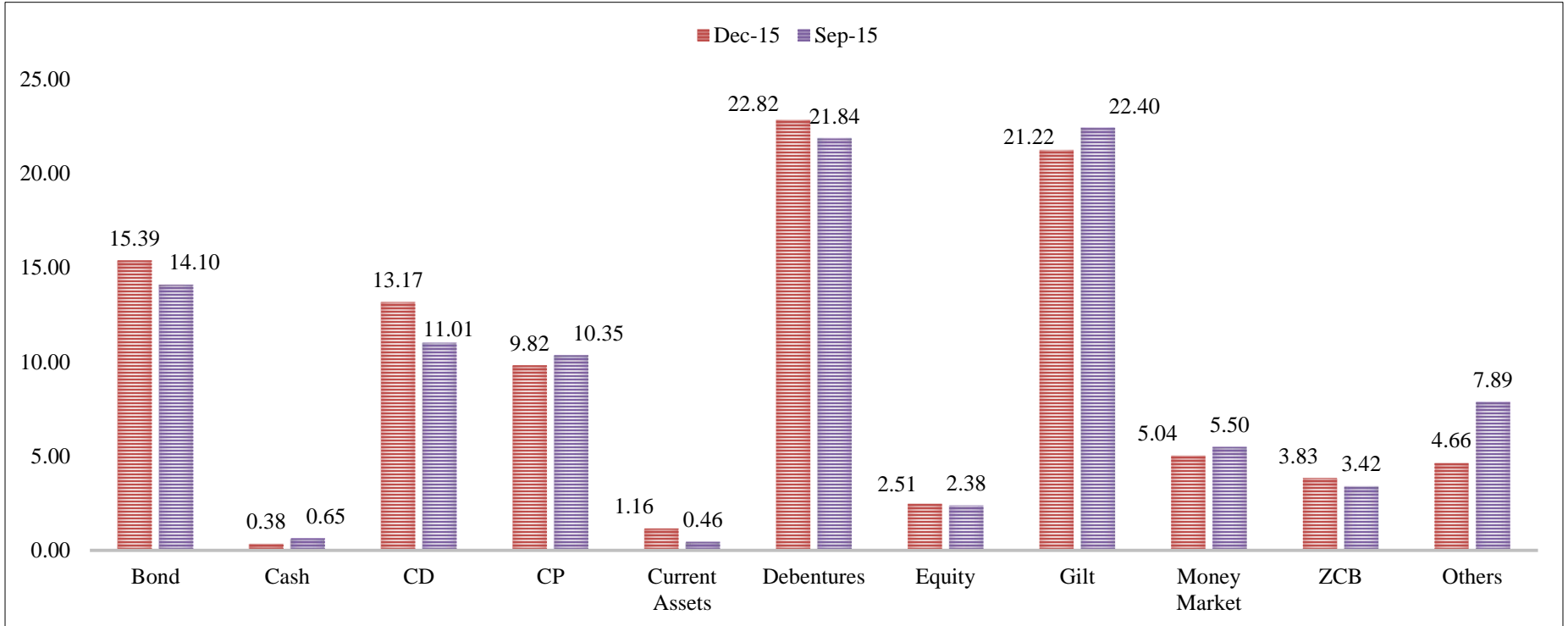
| Mutual Fund Category | Dec 2015 | Nov 2015 | Oct 2015 | Sep 2015 | Aug 2015 | Jul 2015 | Jun 2015 | May 2015 | Apr 2015 | Mar 2015 | Feb 2015 | Jan 2015 |
|--------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Equity | 2.10 | 2.09 | 2.03 | 2.10 | 2.14 | 2.22 | 2.27 | 2.22 | 1.78 | 1.93 | 1.93 | 1.80 |
| Specialty | 0.04 | 0.04 | 0.04 | 0.05 | 0.03 | 0.05 | 0.03 | 0.03 | 0.03 | 0.05 | 0.03 | 0.03 |
| Gilt | 0.11 | 0.06 | 0.06 | 0.06 | 0.05 | 0.05 | 0.05 | 0.06 | 0.08 | 0.05 | 0.05 | 0.05 |
| Liquid | 18.87 | 19.17 | 18.64 | 15.98 | 19.45 | 19.92 | 18.06 | 20.96 | 19.38 | 12.43 | 20.77 | 20.23 |
| Balanced | 0.15 | 0.18 | 0.17 | 0.19 | 0.17 | 0.17 | 0.15 | 0.09 | 0.09 | 0.09 | 0.08 | 0.09 |
| ETF | 0.51 | 0.48 | 0.54 | 0.57 | 0.53 | 0.51 | 0.61 | 0.60 | 0.64 | 0.68 | 0.63 | 0.67 |
| Fund of Funds | 0.17 | 0.17 | 0.19 | 0.20 | 0.19 | 0.18 | 0.21 | 0.21 | 0.23 | 0.25 | 0.23 | 0.25 |
| Dynamic/Asset Allocation | 0.11 | 0.10 | 0.10 | 0.11 | 0.12 | 0.12 | 0.13 | 0.12 | 0.11 | 0.12 | 0.11 | 0.12 |
| Debt | 9.39 | 10.03 | 9.92 | 9.72 | 11.08 | 11.02 | 11.19 | 11.15 | 12.21 | 14.88 | 16.11 | 16.83 |

✓ Debt fund have held good amount of cash in the last 12 months

- During the year as interest rate started falling, debt funds reduced their cash positions accordingly

Instrument allocation pattern in Debt Segment

Instrument allocation pattern



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